



INFLUENCING FOR IMPACT



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is a workshop designed for employees to develop skills and strategies that will allow them to leverage their ability to partner more effectively with internal and external stakeholders

LEARNING OUTCOMES

After this ½ day workshop, participants will:

- Learn approaches to influence without formal authority
- Explore how to leverage partnering principles to strengthen relationships
- Create a plan to address a current influence challenge
- Learn to position your role as a trusted advisor
- Enhance skills to effectively communicate across silos

SARTO'S PHILOSOPHY

is driven by our mission to provide tailored solutions that will grow your business by developing your people through effective management training, leadership development, and coaching.

PARTNERING UP, DOWN & ACROSS

INFLUENCE & PARTNERING PRINCIPLES:



Trust

Alignment

Exchange